



## SALES

**Mago4 ERP Sales module makes it easy to monitor the course of each order, integrating also currency management and payment schedules.**

You can easily manage the active cycle of your company, controlling the issue of Delivery Notes, invoices, credit notes, receipts and all the operations connected to product or services sales, including the deferred invoicing procedure of Delivery notes.

### SEARCHING FOR AN ITEM

Mago4 links an unequivocal code to each item that can be used for tracing; if necessary this code is auto-numbered. Additionally, there are numerous search tools such as hotlink, barcode, search by item manufacturer and by item with customer code.

### IMPORTING/EXPORTING ITEMS FROM FILES

This tool allows you to easily export and import all goods and service rows of a document into a text file. The file will contain the code, quantity, unit value and discount for each row, and the Lot code if present.

### EXPENSES

Is there any fee for shipping, packaging, billing to be charged to the customer? No problem: you can set them automatically or manually for each customer.

### PRICE AND DISCOUNT MANAGEMENT

Do you have special requirements for managing your prices?

Thanks to Mago4, you can choose the price application policy best suited to your needs: it is possible to create and vary price lists, both manually and automatically and to flexibly manage discounts policy.

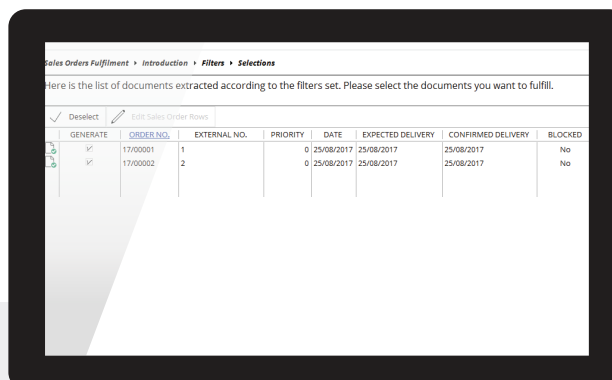
You can link prices to the customer or item, or both. You can also apply prices according to a mark-up on costs for the purchase or manufacture of the goods.

### BASE PRICE

Mago4 uses the concept of "base price", which is not necessarily the sales price, but a basis, which may be a cost, from which to start defining the sales price. You can use it in purchase documents and update it automatically, with the criteria you choose, with both positive and negative variations.

### PRICE LIST MANAGEMENT

Price lists can also be used with Mago4 to set different prices according to the ordered quantity or period. After



Sales order fulfilment in DN

creating a price list, prices can be linked to items manually or automatically.

You may also include discounts and VAT rates.

### DISCOUNT POLICIES

Mago4 lets you define specific price/discounts combinations: choose a particular discount for a certain price value, or use the Discount policy to make specific match between price and discount be incompatible.

### INTERACTIVE CONFIRMATION OF SALES ORDERS

Easily automates multiple sales order confirmation with Mago4.

You can generate all the necessary documents automatically, such as Delivery notes, immediate invoices and accompanying invoices. You have a simple wizard at your disposal!

And if not all the goods are available? No problem, there is a procedure that processes only the available quantities, making the order partially confirmed. Everything is very flexible because you have all the parameters you need to tell Mago4 how to proceed.

### GENERATING INVOICES AND DELIVERY NOTES

Generating invoices is simple, because you can request issue, accounting, entries generating, Intrastat transaction generating, emailing and printing; all you need to manage your sales, including Delivery notes aggregation on invoice, even for partial quantities.

You can of course manage:

- immediate invoices and also use them to produce debit notes for expenses omitted from invoices, or also debit notes, which when saved automatically create accounting records and entries, and can be retrieve within an invoice
- withholding tax: whether it is a merchandise or a service, pro-forma invoice is not a true invoice, but a document which is not valid for fiscal purposes, provided as a sort of advance notice of an invoice to be issued at a later time
- credit notes: you can retrieve the invoice to be reversed directly within the note.

### CHECK LISTS

Mago4 Sales module is a powerful tool that provides you with the possibility of analyze, control and verify data in the archives of the ERP application. It represents an exceptional tool for a correct business management. Thanks to a considerable variety of lists, you can manage all the aspects of Sales.

1

### ITEM SEARCH

Unequivocal code for each item, that can be used for tracing.  
Auto-numbering.  
Everal searching tools such as hotlink, barcode, search by item manufacturer and by item with customer code.

2

### PRICE AND DISCOUNT MANAGEMENT

It is possible to create and vary prices, both manually and automatically.  
Flexible management of discounts policy.  
You can link prices to the customer or item, or both.  
You can also apply prices according to a mark-up on costs for the purchase or manufacture of the goods.

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### INTERACTIVE CONFIRMATION OF SALES ORDERS

Easily automate multiple sales order confirmation.  
Automatically generate all the necessary documents, such as Delivery notes, immediate invoices and accompanying invoices.  
You have a simple wizard at your disposal!  
Easily management of partially confirmed orders.

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### GENERATING INVOICES AND DELIVERY NOTES

Quick generation of invoices: you have all the necessary tools to manage your Sales.  
You can manage: immediate invoices; debit notes; pro-forma invoices; credit notes.



For up-to-date information,  
system and technical requirements  
visit [www.mago-erp.com](http://www.mago-erp.com)

01. Summary tab in the Sales Invoice

02. Price and Discount policies

Mago4 is available in 3 Editions to meet the real needs of all SMEs.  
Sales module is available for all Editions.

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